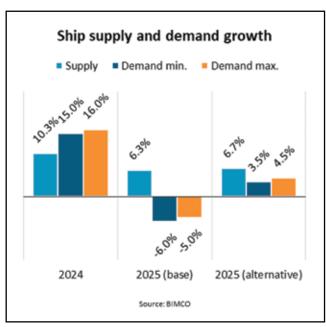
## CONTAINER SHIPPING MARKET OVERVIEW & OUTLOOK DISRUPTION REMAINS THE KEY DEMAND DRIVER



The disruption caused by ships being rerouted via the Cape of Good Hope remains the key ship demand driver. As a result, ship demand is forecast to grow three times faster than cargo volumes in 2024. Without it, ship supply would have grown faster than ship demand but instead we expect that the supply/demand balance will on average be tighter during 2024 than during 2023.

During the second half of 2024, we expect ship demand growth to weaken due to weaker cargo volume growth. On the other hand, supply will increase as the fleet continues to grow and so the supply/demand balance during the fourth quarter could approach the levels seen during 2023.

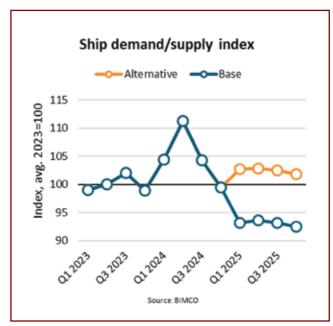
However, ship demand could end higher than projected during late 2024 and early 2025 due to disruptions caused by the redeployment of carrier alliances' services, particularly if negotiations between the International Longshoremen's Association (ILA) and the United States Maritime Alliance (USMX) are unsuccessful and lead to dockworker strikes in all US East and Gulf Coast ports

starting on 1 October.

For 2025, we present two scenarios. In our base scenario we assume that ships could return safely to Red Sea and Suez Canal routings throughout 2025, whereas in our alternative scenario we assume no changes to the current rerouting pattern.

In both scenarios, the supply/demand balance would weaken compared to 2024, however it would remain stronger than in 2023 in the alternative scenario.

At present, we cannot judge which scenario is the more likely but as the Israel/Gaza conflict has expanded to in-

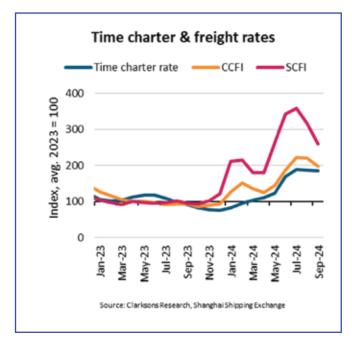


clude Hezbollah in Lebanon, it does appear increasingly likely that rerouting may partly impact 2025.

Spot freight rates from Shanghai (SCFI) peaked in early July but have since declined more than 30% due to lower cargo volumes and an increase in capacity deployed in some trade lanes.

Average export freight rates from China (CCFI) peaked





slightly later in July and have decreased only 15% since then. Despite time charter rates and the CCFI normally being very closely correlated, time charter rates have yet to react significantly to freight rate decreases because ship availability remains low and most continue to be renewed or find new time charter contracts.

As we move into the fourth quarter and into 2025, we expect further freight rate reductions and beginning time charter rate weaknesses, particularly if ships can return to normal routings.

The stable time charter rates have supported equally stable prices for second-hand ships and their development should remain aligned when the forecasted weaker supply/demand balance begins to impact time charter rates negatively.

On the strength of renewed container contracting, the global order book has increased another 5% during the last three months, leading to further price increases for newbuilds. The order book for bulk carriers and crude tankers remains low relative to the size of the fleets. Unless renewed interest in adding orders for these ship types underpins further expansion of the global order book, we expect prices to begin to fall along with the size of the order book.

Recycling prices are being pressured by cheap Chinese steel exports, and unless a pick-up in Chinese steel demand reduces those exports, we expect low prices to



continue.

Much uncertainty remains in our forecast, not least because much of the demand side development is directly dependent on the current and potential future disruptions.

Risks to economic growth naturally also remain but at least appear less of a concern because lower inflation has allowed both the Federal Reserve and the European Central Bank to begin interest rate reductions.

The result of the presidential election in November will meantime dictate US economic and trade policy from 2025 onwards. Should Donald Trump win a new term, his plans to impose new high import tariffs could disrupt US imports while increasing cost of living for consumers.

## **Macro environment**

Houthi attacks on ships in the Red Sea continue to severely impact trade lanes that normally transit the Red Sea and the Suez Canal. Transits of the Suez Canal remain 90-95% lower than at the same time last year.

Though no resolution is in sight, we have in our base scenario chosen to assume that ships may utilise normal routings throughout 2025. However, we also offer an indication of the impact should ships continue to avoid the Red Sea.

Further disruption could occur if ILA and USMX fail to agree on a new contract before the current one expires on 30 September. If no agreement is reached, work stoppag-

es could occur in all US East and Gulf Coast ports starting on 1 October. Though President Biden has the authority to intervene in labour conflicts that threaten national se-

Suez Canal transits

— Cape of Good Hope

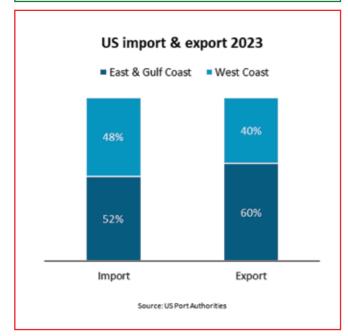
Suez Canal

2.0

1.5

0.0

Source: Clarksons Research



curity, he has never done so, nor does he currently plan to do so to solve the potential dockworker strike.

More than half of all US container imports and export moves through US East and Gulf Coast ports and even short-term work stoppages could cause severe delays to ships and containers. Maersk has estimated that a one-week shutdown could take between four and six weeks to recover from.

Disruption could even occur in US West Coast ports if more ships and cargo are diverted to those ports during a shutdown. Congestion could build up and cause delays to ships and cargo moving through the West Coast.

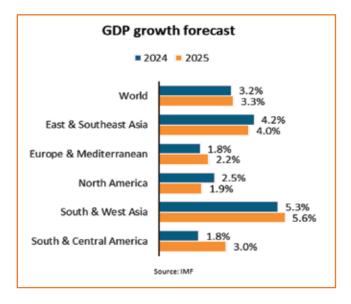
Should a potential conflict be resolved quickly, the impact on the US economy will likely be minimal though a longer conflict could possibly lead to an increase in unemployment and inflation.

In its World Economic Outlook Update from July, the International Monetary Fund forecasts that the world economy will grow by 3.2% in 2024 and 3.3% in 2025.

The growth forecast for 2024 is only marginally lower than the 3.3% growth achieved in 2023, and regional growth forecasts are also in line with 2023. Despite only a small uptick in the global growth forecast, 2025 is meantime forecast to reveal larger shifts in regional growth patterns. Growth in the Chinese economy is expected to slow further in 2025 as the population ages and productivity growth slows, and thereby contribute to lower growth in the East & Southeast Asia region. Excluding the COVID years, 2025 is predicted to be the first year in a very long time that the region will contribute less than 40% of global growth.

In the Europe & Mediterranean region, growth in 2025 is forecast to finally show some upward momentum. Germany is normally a key driver of growth in the region but has experienced very weak growth during both 2023 and 2024, not least due to challenges in the manufacturing sector. Along with other major EU economies, improvements are expected in 2025.

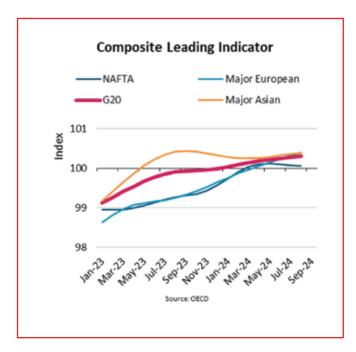
In the US, 2025 is forecast to show weaker growth as the labour market is expected to cool and consumption moderate which will drive growth in the North America region lower. A so-called "soft landing" is still forecast, and the recent interest rate reduction should contribute to

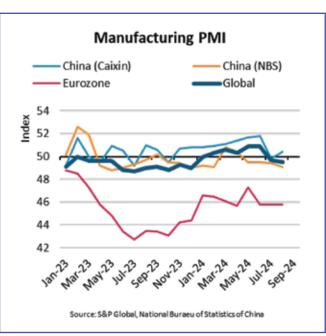


this. Other regions are expected to see faster economic growth in 2025 than in 2024 and combined they are forecast to contribute one third of global economic growth in 2025.

The OECD's Composite Leading Indicator (CLI) also points to relative growth stability in most regions. For nearly all countries and regions measured, the indicator hovers around 100.

It is meanwhile worth mentioning that the CLI for both the UK and Brazil is currently above 102 and thus indicates the largest increase in future growth of the countries measured.







Despite weakness in the eurozone, global manufacturing activity appears stable as the global Purchasing Managers' Index (PMI) remains within a very narrow band around 50. In the eurozone, however, manufacturing PMI is significantly below 50 indicating continuing contraction in the sector. The PMI has remained below 50 since mid-2022.

In China, slight weakness has recently been indicated as the manufacturing PMI from NBS (measuring large-scale state-owned companies) as well as the PMI for new export orders has dipped below 50 during the past four months. EU consumer confidence has, however, continued to improve, although it remains significantly below pre-COVID levels. In the US, an increase in consumer confidence in early 2024 has since been reversed.

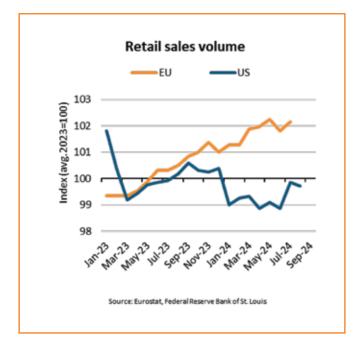
The shift in consumer confidence has had a direct impact on retail sales volumes in both regions. Whereas the EU has seen a slight increase in year-to-date retail sales volumes, the retail sector in the US has suffered a small decline in sales volumes.

## Demand

We forecast that cargo volumes will grow 4-5% in 2024 and 3-4% in 2025. Volumes in head-haul trades are expected to grow slightly faster than the average.

We have lowered our cargo volume growth forecast for 2024 by 1 percentage point as second quarter volumes for some back-haul trades disappointed compared to our forecast, and because recent freight rate reductions indicate a faster weakening of head-haul trades than we had previously forecast.

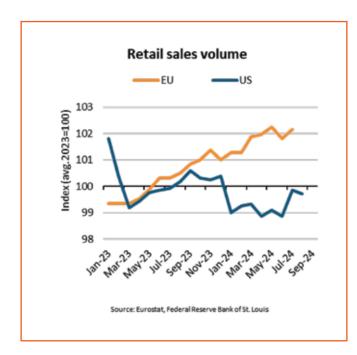
On the other hand, we have raised our ship demand growth forecast for 2024 by 0.5 percentage points to 15-16%. Trade lanes impacted by the rerouting away from the Red Sea and Suez Canal have been stronger than previously expected, increasing sailing distances and lifting

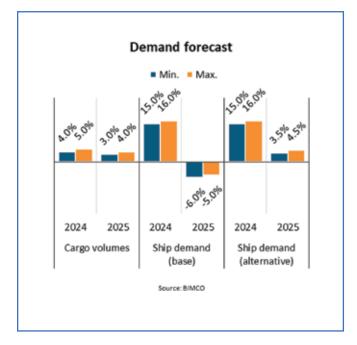




For 2025, we have included a forecast for both our base scenario and an alternative scenario. Our base scenario assumes that ships may return to normal Red Sea and Suez Canal routings throughout 2025, whereas our alternative scenario assumes no change compared to 2024. Should ships be able to return to normal routings, we forecast a 5-6% reduction in ship demand in 2025 whereas we forecast that ship demand should grow 3.5-4.5% if ships continue to be rerouted via the Cape of Good Hope. East & Southeast Asia is forecast to contribute 28% of import volume growth during 2024-2025, and North America 25%.

However, it is the South & Central America region that is forecast to post the fastest growth rate. In fact, despite expected disappointing growth into Sub-Saharan Africa during 2024, regions in the southern hemisphere





are forecast to post average annual volume growth of 5.5-6.5% during 2024-2025. Regions in the northern hemisphere are forecast to see lower average annual volume growth of 3-4% but should still drive nearly 80% of volume growth as they import 6-7 times more cargo than the regions in the southern hemisphere.

During the first half of 2024, cargo volumes into North America from East & Southeast Asia have grown particularly fast (14.7% y/y), partly due to a relatively weak first half of 2023 and partly because of peak season cargoes being shipped earlier than normal. The looming strikes in East and Gulf Coast ports along with longer transit times in some trade lanes have encouraged shippers to ship early.

However, it appears that second half volumes will suffer. Highlighting the unusual development, spot freight rates from Shanghai to the US have dropped by more than 30% between early July and mid-September. In the 2010s, before COVID, the spot freight rate fell a maximum of 10% during the same period but regularly saw a slight increase in rates.

Except for Durban, South Korea, West Japan and Oceania, spot freight rates from Shanghai to all other destinations have similarly developed much worse than was generally the case during the 2010s. In fact, the overall Shanghai Containerized Freight Index has also fallen more than 30% whereas it would normally fall a maximum of 5-10%. An increase in the capacity deployed may partly explain the adverse development in some trade lanes but we expect that this is mainly being caused by weaker volumes. Combined with a relatively stronger second half of 2023, we therefore forecast a lower annual growth rate during the second half of 2024 than during the first half.

Ship demand growth may end higher than average during late 2024 and early 2025. MSC and members of Gemini

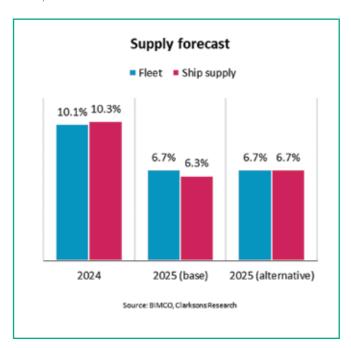


Alliance and the Premier Alliance may temporarily require additional ships to transition from the service patterns offered together with their current partner(s) to those planned with their new partner(s).

Similarly, if ILA and USMX cannot agree terms before 1 October, extensive port strikes in ports on the US East and Gulf Coast could temporarily lift ship demand.

## Supply

We forecast that the average monthly fleet will grow 10.1% in 2024 and another 6.7% in 2025. Due to the longer sailing distances around the Cape of Good Hope, average sailing speeds have increased during 2024, and ship supply is therefore growing faster than the fleet. In 2025, our base scenario assumes a return to normal Red



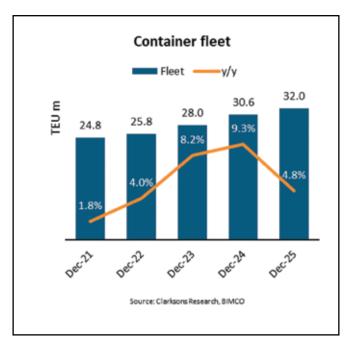
Sea routings, and we therefore assume that sailing speeds will reduce back to 2023 levels and cause ship supply to grow slower than the fleet.

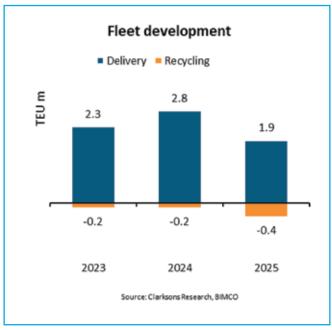
By the end of 2024, the fleet is expected to have grown to 30.6m TEU, an increase of 9.3% compared to the end of 2023. Another 4.8% growth is forecast to be added by the end of 2025 and the fleet will then hit 32.0m TEU. This year is expected to see deliveries hit a new record high of 2.8m TEU whereas they should begin to slow down as early as 2025.

The increased demand for ships due to longer sailing distances has meant that ship recycling has remained very low. In both our scenarios for 2025, we expect that the supply/demand balance will weaken, and we therefore forecast that recycling activity will rebound.

Ships in the 12-17k TEU size segment have continued to dominate new contracting during 2024, and they also make up nearly 50% of the capacity in the order book. Therefore, they are forecast to drive nearly 60% of the

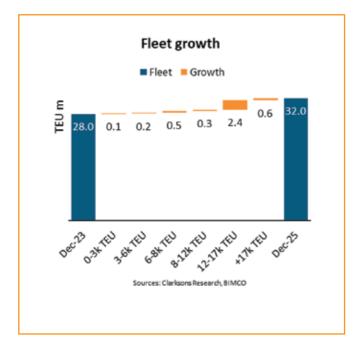
fleet growth between the end of 2023 and end 2025. Sailing speed has remained higher, as conditions in the

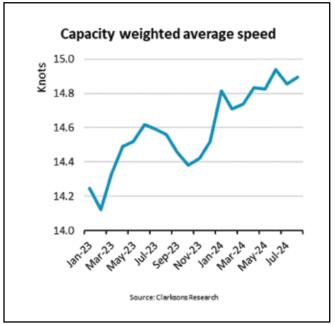




Red Sea have stayed unchanged. The increased average speed is driven by ships larger than 6,000 TEU which now regularly sail faster than 15 knots on average, whereas their average speed had dipped below 15 knots during 2023.

As mentioned, if the crisis is resolved we expect average speed to slow back down to 14.4 knots in 2025. Average speed could go even lower in 2025 as the Gemini Alliance aims to achieve 90% schedule reliability, which may cause them to slow ships down and increase buffers available to make up for delays.





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